



PROJECT SUCCESS SOLUTIONS

**MILESTONE-LED
DELIVERY**

Clarity at plan level. Control at milestone level.

Project planning, delivery assurance and PMO services structured around defined outputs, evidenced acceptance and milestone-based commercials.

ENGAGEMENT BROCHURE

Fixed-price assessment | Defined milestones | Independent assurance

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WHAT WE DELIVER

Targeted support where delivery needs it most.

Project Success Solutions manages project delivery on the client's behalf within the authority, governance and scope agreed in the Statement of Work. Across infrastructure, cloud, applications, identity, security, networks and operational transition, PSS co-ordinates suppliers and client teams around defined work products rather than an open-ended allocation of time.

Project Plan Creation & Review

Create an overarching master plan by consolidating each supplier's delivery tasks and dates with client activities, dependencies, milestones and resource availability.

Milestone Tracking & Assurance

Weekly delivery calls, board-level meetings where required, progress and exception reporting, RAID oversight, acceptance evidence and milestone-to-invoice traceability.

PMO Review & Setup

Governance cadence, proportionate controls, reporting standards, templates, workflows and portfolio visibility.

Delivery & Transition Leadership

Design governance, supplier co-ordination, build and test assurance, deployment, service take-on, go-live and closure.

OUR DELIVERY PRINCIPLES

Defined outcomes Each milestone has a tangible output and acceptance basis.	Commercial transparency Payment triggers are agreed before delivery begins.
Integrated master planning Supplier plans and client activities are combined into one delivery view.	Independent assurance Evidence is tested, challenged and reported objectively.

DELIVERY EXPERIENCE

Experience in complex, regulated environments.

PSS brings together experienced project delivery capability across UK public-sector, healthcare, defence and enterprise technology environments. Each engagement is assigned to an appropriately qualified project professional from the PSS delivery network, based on project fit and availability.

Policing & public safety

Metropolitan Police Service; Surrey Police; Sussex Police; National policing initiatives.

Defence & central government

Ministry of Defence; Atomic Weapons Establishment; Department of Health and NHS Supply Chain.

NHS & healthcare

Royal Berkshire Hospital; Royal Marsden Hospital; Chelsea and Westminster Hospital.

Enterprise & utilities

Centrica / British Gas and multi-supplier enterprise transformation programmes.

SELECTED DELIVERY SCALE

75+ projects delivered	45,000 users supported	£10M+ portfolio budgets managed
4,715 VDIs decommissioned	150 servers decommissioned	6,000 devices in deadline-led transformation

TECHNOLOGY & DELIVERY ECOSYSTEM

Delivery experience includes work with strategic suppliers and technology partners such as Atos/Eviden, DXC, Capgemini, Microsoft, BT, NEC, SailPoint, HID, F5, Ericsson and other specialist providers.

Organisation and partner names describe prior professional delivery experience and do not imply endorsement of Project Success Solutions Ltd.

Fixed-price project assessment.

£5,000

Fixed price

Commercial terms confirmed in the engagement proposal.

What we review

- Business and operational requirements, project objectives and key driving forces.
- Target dates, regulatory or operational deadlines and critical dependencies.
- Business cases, justification papers, approvals and governance constraints.
- Supplier proposals, assumptions, commercials, resource models and delivery timelines.
- Available designs, technical material, process documentation, RAID information and acceptance expectations.

Schedule commitment: Target dates, deadlines and supplier timelines are reviewed during the assessment as planning inputs only. PSS cannot confirm or commit project delivery dates until M3, when supplier delivery plans and client activities have been integrated into an overarching master plan and baselined against the approved design, dependencies, delivery processes and confirmed resource availability.

What the client receives

- Assessment findings: delivery risks, gaps, assumptions, dependencies and decision points.
- Engagement structure: a defined milestone model with deliverables and acceptance criteria.
- Fixed-price Statement of Work: scoped around outputs rather than elapsed time, with commercial assumptions and change controls.
- Delivery recommendation: proposed governance, supplier interfaces, evidence requirements and next actions.

Important: The assessment fee covers discovery, analysis and preparation of the proposed Statement of Work. Delivery services begin only after the parties approve and sign the subsequent SOW.

Repeatable for every new project

Every new project for the same client follows the same engagement process: a £5,000 fixed-price assessment, review of project evidence and dependencies, then a project-specific fixed-price SOW. This protects both parties from carrying assumptions, scope or commercials from one project into another.

Fixed-price milestone packages.

The assessment confirms which package fits the project and produces the binding SOW. These guide prices assume the milestone structure shown in this brochure; material scope changes are handled through change control.

Milestone	Small	Medium	Large	Bespoke
M1 Mobilisation	£750	£1,000	£1,500	Quoted
M2 Design / HLD	£1,000	£1,750	£2,500	Quoted
M3 Plan baseline	£1,500	£2,750	£4,000	Quoted
M4 Build & test	£1,750	£3,000	£4,500	Quoted
M5a Deployment	£1,000	£1,750	£2,500	Quoted
M5b Service / go-live	£750	£1,250	£2,000	Quoted
M6 Closure	£750	£1,000	£1,500	Quoted
Delivery package	£7,500	£12,500	£18,500	Quoted
Assessment + delivery	£12,500	£17,500	£23,500	£5,000 + quote

Small Single primary workstream, limited integration and a compact supplier/stakeholder group.	Medium Multiple workstreams or suppliers, moderate integration and broader governance.
Large Complex integration, multiple workstreams, regulated transition or substantial assurance.	Bespoke Programme-scale, unusually complex or non-standard scope priced after assessment.

Prices exclude supplier charges, client resources, travel and taxes where applicable. Final scope, price and acceptance criteria are confirmed only in the signed project-specific SOW.

Buy defined outcomes, not six months of elapsed time.

Illustrative scenario: a client needs three projects delivered in parallel over six months - one small, one medium and one large.

Cost component	Full-time PM	PSS milestone model
Resource / assessment basis	£550 per day outside IR35	£5,000 assessment per project
Six-month assumption	20 working days x 6 months	3 separate assessments + fixed delivery packages
Three parallel projects	One PM across all three	Small + medium + large
Expected cost	£66,000	£53,500
Illustrative saving	-	£12,500 (18.9%)

Extension exposure	A £550/day PM costs approximately £11,000 for each additional month at 20 working days. A one-month extension raises the six-month resource cost from £66,000 to £77,000.
Competing priorities	A single PM dividing a 9-to-5 working day across three projects may create context switching, uneven attention and reliance on personal capacity.
Milestone control	PSS prices defined outputs and acceptance points. Delay does not automatically create another month of day-rate cost, although scope changes and dependency provisions still apply.

Comparison boundaries: This example is illustrative, not a guaranteed saving. It assumes the stated PSS packages are sufficient for the agreed scope and compares fees only. A full-time PM may provide wider day-to-day availability; the PSS model requires the client to retain decision-making, supplier contracting and internal resource responsibilities. Supplier costs, taxes, travel, change requests and client resources are excluded from both figures.

Milestone-led from mobilisation to closure.

The precise scope, value and acceptance criteria for each milestone are set in the signed SOW. The structure below is an illustrative baseline for a technology delivery engagement.

M1	Mobilisation and kick-off	Confirm governance, stakeholders, working practices, dependencies, RAID approach and mobilisation outputs.
M2	Design workshop and HLD baseline	Facilitate the design workshop and baseline the supplier High-Level Design, subject to client and supplier approval responsibilities.
M3	Master project plan creation and baseline	Take delivery tasks and dates from each supplier plan and integrate them with client decisions, approvals, governance, user acceptance testing, change-freeze periods, sign-offs, dependencies and resources into one overarching master plan.
M4	Base build and solution testing	Coordinate and assure the base build and agreed testing, using supplier evidence and client test outcomes.
M5a	Deployment and transition	Plan and coordinate deployment, cutover, transition activities, readiness evidence and operational handover.
M5b	Service take-on and go-live	Support service acceptance, operational readiness, go-live governance and initial assurance.
M6	Project closure	Produce the closure report, confirm outstanding actions, capture lessons learned and complete formal closure.

Delivery governance: Following the M3 baseline, PSS will maintain the master plan, hold weekly supplier and client delivery calls, convene board-level meetings where required, track actions and dependencies, and issue progress and exception reports to support timely decisions.

Milestones are commercially independent work packages. Dates may be forecast in the plan, but entitlement to invoice is linked to the agreed milestone and contractual provisions rather than a time-sheet model.

Clear responsibilities and controlled delivery risk.

The following principles are proposed for inclusion in the final SOW and must be reviewed and agreed by both parties. They are not a substitute for signed contractual terms.

Client and supplier dependencies

The client remains responsible for timely access, decisions, approvals, environments, information, supplier performance and the availability of client and supplier resources. PSS will identify and report supplier issues or delays, but the client is responsible for escalating them into the supplier and pursuing any contractual remedy. The client is the final escalation point for PSS on unresolved supplier matters.

Delay outside PSS control

Where a milestone is delayed by client, supplier, material or other causes outside PSS control for more than four weeks, PSS may invoice 50% of that milestone value for work performed and capacity committed. The remaining 50% is invoiced when the milestone is delivered, subject to the signed SOW.

Change control

Scope, assumptions or dependency changes are assessed through formal change control. PSS is not required to absorb additional work or extended effort outside the agreed milestone scope.

Project suspension or abandonment

If the client suspends, cancels or abandons the project - including for financial, strategic, supplier or internal reasons - the SOW should provide for invoicing of the remaining milestone values, subject to the agreed termination provisions and applicable law.

Supplier contracts and payments

Supplier appointment, invoices, purchase orders and payments remain the client's responsibility unless explicitly stated otherwise in the SOW.

Evidence and acceptance

PSS assesses completion using supplier evidence, client testing, approvals and confirmations. PSS provides delivery assurance but does not warrant third-party products or replace the client's technical, security, procurement or legal approvals.

Contract note: The delay, suspension, abandonment and payment provisions should be reviewed through appropriate commercial and legal channels before first use. Their enforceability depends on precise drafting, reasonableness, the facts of each engagement and the signed contract.

START A CONVERSATION

Bring clarity to the requirement before committing to delivery.

Begin with the £5,000 fixed-price assessment. We will review the available evidence, challenge assumptions and prepare a milestone-led Statement of Work for decision.

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This brochure is for discussion purposes only. Services, scope, fees, milestones, assumptions, liabilities, termination rights and payment terms are governed solely by the final signed contract and Statement of Work.